RELIAQUEST GREYMATTER

Metrics that continuously mature your security posture.

Security Model Index

640

Visibility

242

Log Source Coverage (40%)
Log Source Diversity (30%)
Kill Chain Coverage (20%)
Threat Context (10%)

Tool Efficacy

110

SIEM Health (50%)
SIEM Maturity (50%)

Team Performance

288

False Positive Rate (25%)
Anomalous Safe Rate (25%)
No Response Rate (25%)
Mean Time to Resolve (MTTR) (25%)

ARE YOU MEASURING WHAT'S IMPORTANT?

While there is an abundance of different security metrics, many enterprise security teams struggle with implementing the right metrics that speak in a language the business and Board understand while also driving continuous improvement. Old standards such as number of attacks on a firewall, dwell time, and mean time to respond fall short. They don't reflect what's good or what's bad and don't provide an accurate picture of the current state of the security program. **The lack of meaningful KPIs leads to an ineffective use of security investments and resources and a lack of confidence in security posture, ultimately increasing risk to the business.** What goes unanswered for CISOs are critical questions, such as:

Do I have the proper level of visibility and processes in place to protect the business?

How do I know my teams are working effectively and efficiently?

How do I know my security controls are working?

IT'S TIME FOR A NEW APPROACH

ReliaQuest GreyMatter, the first SaaS security platform, delivers security confidence. ReliaQuest helps organizations gain greater visibility across SIEM, EDR, multi-cloud, and hybrid environments—regardless of vendor or data location—to speed detection and response, while leveraging validated content and benchmarking to continuously improve the effectiveness of all their security investments.

## FINALLY, ANALYTICS THE BOARD UNDERSTANDS

The ReliaQuest Security Model Index, powered by the GreyMatter platform, provides continuous Board-ready reporting and measurement to track improvements in visibility, tool efficacy, and maturity of your teams and processes. By partnering with our customers, we've created transparent, easy to understand metrics to drive continuous improvement and deliver ROI across their security programs. We set and monitor a security program roadmap based on each unique environment, technolgy, and business risk to ensure we are securing what matters most to the business. At the same time, individual measures are benchmarked against aggregated results from across industry and peer sets.

- Audit visibility across all security tools and attack types
- Optimize the health and performance of your existing security tools to ensure ROI
- Measure the team's effectiveness in using your security tools
- Benchmark your security program against past performance and peers

HELPING YOU CLOSE GAPS IN YOUR SECURITY PROGRAM

Beyond the Security Model Index, ReliaQuest GreyMatter helps our customers know where the gaps are that they need to address. Threat coverage is measured against Cyber Kill Chain® and MITRE ATT&CK® to pinpoint quickly where an attacker may have an advantage. Automated attack simulations validate security controls and systems, identify gaps, and rank remediation based on highest risk to the business. Due to our expertise integrating, implementing, and evaluating many leading technologies, we can forecast which technologies are best suited to complement your existing environment and further shore up security posture, so you can make your next investment strategically and confidently. With this risk-focused approach, it takes the guesswork out of what to prioritize next to improve your security posture.

- Measure against Cyber Kill Chain™ and MITRE ATT&CK™

- Model the impact of future security integrations to close gaps in coverage

- Optimize investments and processes to your advantage
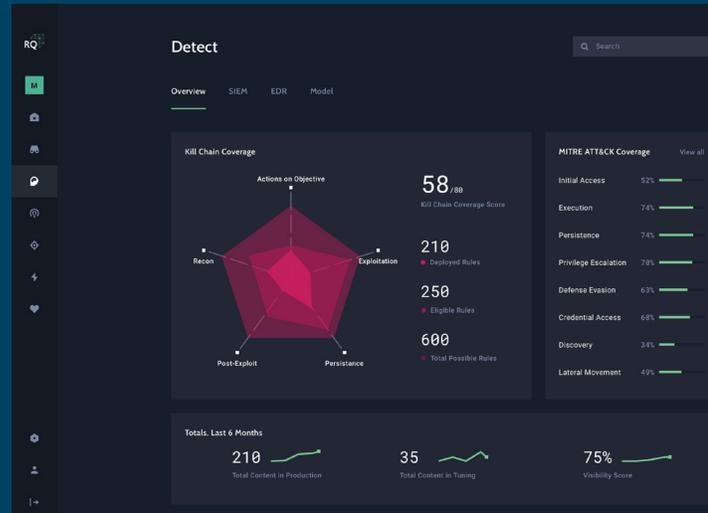
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GreyMatter gives us confidence to know we are effectively reporting on our posture in real time and setting appropriate goals to mature our security program in line with objective benchmarks.

- CISO, Leading Research Hospital

ReliaQuest GreyMatter leverages your existing investments, then continuously optimizes them and measures improvement, giving you security confidence. We are your partner to get you to your version of a best-in-class security program.

To learn more about ReliaQuest GreyMatter, please visit us at https://www.reliaquest.com

RELIAQUEST

Make Security Possible™

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